

# Dubai /Russia Bilateral Trade

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## I. Overall Trade with Russia

### 1. Overall Dubai Trade with Russia Q1 2107

- In the first quarter of 2017 ,Dubai overall trade with Russia registered 1.5 Bill AED and export and re-export accounted for around 37%

Country	RUSSIA
Row Labels	Sum of Value (AED)
EXPORT	174,344,201
IMPORT	952,058,943
RE-EXPORT	393,162,530
<b>Grand Total</b>	<b>1,519,565,675</b>

### 2. Overall Dubai Trade with Russia 2016

- For the Full year 2016 ,overall trade registered 5.5 Bill AED
- With exports and re-exports accounting for a share of 36%

Country	RUSSIA
Row Labels	Sum of Value (AED)
EXPORT	645,303,583
IMPORT	3,522,940,714
RE-EXPORT	1,334,505,618
<b>Grand Total</b>	<b>5,502,749,916</b>



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### 3. Dubai Top Traded Products with Russia Q1 2107

- Top Dubai exports to Russia included gold, cigarettes ,jewelry ,tea and mechanical appliances
- ,while top re-exports included machines, electricals ,parts of vehicles ,chemicals and fabrics

EXPORT	AED
Gold ,unwrought	34,052,619
Cigarettes	28,818,000
Jewelry	27,496,750
Tea	19,145,921
Mechanical appliances	16,230,002
<b>IMPORT</b>	
Diamonds	750,873,674
Alloy steel	26,752,595
Molasses(sugar refinery by-product	19,145,440
Iron or non-alloy steel	15,256,066
Chocolates & cocoa products ...	11,697,124
<b>RE-EXPORT</b>	
Machines & mechanical appliances	95,578,260
Electricals	81,601,458
Parts for motor vehicles	61,999,255
Organic/inorganic compounds	24,562,587
Woven fabrics of synthetic yarns	19,888,712

## II. Dubai Trade Capability in F&B and Opportunities in Russia

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### 4. Dubai F&B export Capability

- F&B exports and re-exports from Dubai stood at 22 Bill AED in 2016
- F& B achieved a share of around 7% of all exports from Dubai, and 4% of all re-exports as table shows

2016

	Food exports /re-export	All exports /re-exports	% Food exports/re-exports to all exports/re-exports
	AED	AED	
EXPORT	9,352,997,199	143,321,483,777	7%
RE-EXPORT	12,702,295,769	330,426,215,745	4%
<b>Grand Total</b>	<b>22,055,292,968</b>	<b>473,747,699,522</b>	<b>5%</b>

Top Dubai Food Exports to the world 2016

- Top food exports from Dubai are fairly diversified,
- The major food exports products are sugar ,chocolates, dairy ,fruit juices and vegetable oils

Sugar	2,081,060,776
Chocolates	943,742,597
Dairy	758,216,097
Fruit juices	555,999,479
Vegetable oil refining by products(Cake)	517,647,836

Tea	421,017,333
Food preparations	360,686,045
Dates	312,281,656
Pastry	295,777,642
Water	251,487,676
Crustaceans	214,507,742
Food preparations of flour,	200,308,466
Prepared food	145,783,015
Rape oil	138,342,361
Palm oil	138,178,593
Pasta	136,236,413
Dried vegetables	126,665,819
Other fats& oils	114,086,986
Oil cake	110,269,582
Water	99,909,492
Animal and vegetable oils/fats partly or wholly hydrogenated	76,938,287
Sauces	74,236,694

### 5. Dubai F&B exports to Russia 2016

- Exports of food from Dubai to Russia are also fairly diversified ,with tea leading among other food preparations, nuts, water and juices ,as the table below shows.

	AED
Tea	100,742,590
Food preparations	4,482,028
Nuts	1,307,089
Water	985,740
Fruit juice	790,248
Plants & parts	608,377
Dates	264,918
Jams	252,513
Pastry	174,300
Prepared fish	125,431
Spices...	75,101
Coffee	42,160
Chocolates...	26,548
Crustaceans	8,769
Tomatoes prepared or preserved	356

Sauces	224
Total	109,886,393

## 6. Russia F&B sector opportunities

The Russian F& B sector benefit from strong market drivers including high demand by a large population in excess of 140mn. growing demand for premium products. While Russia is known as the second largest tea market by value and volume, behind the UK.

Propelled by the market drivers it is foreseen that food consumption in Russia will grow considerably over the coming years. While the ongoing development of the mass grocery retail industry will allow producers to bring products to the market more efficiently.

Food sales is estimated at around 880 Bill AED for 2017 and will see a growth rate of 8.6% in 2017 in local currency terms. In 2018 food sales will grow by a slower 7.0% before averaging between 6% and 7% annually for the rest of the period through to 2021 according to BMI In terms of food products, fish, dairy, pasta, soft drinks and fruit juices are expected to perform well over the period to 2021

Dairy consumption is expected to grow considerably over the coming years, boosted by strong competition between domestic and multinational companies and demand for coffee is growing steadily