



إحدى مؤسسات دائرة التنمية الاقتصادية - حكومة دبي  
An Agency of the Department of Economic Development - Government of Dubai

مؤسسة دبي لتنمية الصادرات  
DUBAI EXPORTS 

## STEEL EXPORTS TO EGYPT

Q3 2017

Report 3

## Executive Summary

- Articles of steel product group (HS73) is more promising than iron and steel product group(HS72) based on
- Growth in imports
- Relatively low concentration of suppliers i.e. .relatively many suppliers (table 4)
- Average distance of supplying countries is longer meaning countries from distant locations can compete(Table 4)
- A high ranking in world imports(table 4)
- The country imports for articles of steel at a rate higher than world exports (Chart 1)

Three articles of steel products under articles of steel product group (HS73) are the most promising for export to Egypt namely

- Structures
- Iron & steel tubes & pipes
- Tubes & pipes& hollow profiles, open seam or welded

as they have exhibited higher growth rates between 2015-2016( table 5)-and exports exceeded 150 Million US\$ in 2016

Strong competition from three suppliers exists for HS 73 namely:  
Italy, Russia, and Turkey

## Dubai current steel trade with Egypt

Steel exports to Egypt posted at around 100 Million AED in 2016,it is expected to stabilize around similar value in full year 2017,based on Q1 exports of 22 Million AED

Structural steel and rolled products were the main exports to Egypt

Dubai Trade with Egypt in Steel

Table 1

Q1 2017

Country	EGYPT
Row Labels	Sum of Value (Dhs)
EXPORT	21,625,263
IMPORT	8,477,350
RE-EXPORT	20,617,351
<b>Grand Total</b>	<b>50,719,963</b>

Table 2

2016

Country	EGYPT
Row Labels	Sum of Value (Dhs)
EXPORT	100,135,518
IMPORT	22,778,606
RE-EXPORT	73,375,490
<b>Grand Total</b>	<b>196,289,614</b>

Table 3

### Top Exports 2016

<b>EXPORT</b>	<b>100,135,518</b>
<b>7308</b>	
<b>STRUCTURES.</b>	54,144,867
<b>7210</b>	
<b>FLAT-ROLLED PRODUCTS OF IRON OR NON-ALLOY STEEL, OF A WIDTH OF 600 MM OR MORE, CLAD, PLATED OR COATED.</b>	19,638,973
<b>7212</b>	
<b>FLAT-ROLLED PRODUCTS OF IRON OR NON-ALLOY STEEL, OF A WIDTH OF LESS THAN 600 MM, CLAD, PLATED OR COATED.</b>	6,976,047
<b>7318</b>	
<b>SCREWS, BOLTS, NUTS, COACH SCREWS, SCREW HOOKS, RIVETS, COTTERS, COTTER-PINS, WASHERS (INCLUDING SPRING WASHERS) AND SIMILAR ARTICLES, OF IRON OR STEEL.</b>	4,078,054
<b>7226</b>	
<b>FLAT-ROLLED PRODUCTS OF OTHER ALLOY STEEL, OF A WIDTH OF LESS THAN 600 MM.</b>	3,344,386

### Potential Exports of steel to Egypt

There is better potential for articles of steel in Egypt, based on three factors

- Relatively low concentration of suppliers i.e. .relatively many suppliers (table 4)
- Average distance of supplying countries is longer meaning countries from distant locations can compete(Table 4)
- A high ranking in world imports(table 4)
- The country imports for articles of steel at a rate higher than world exports (chart 1)



PRODUCTS & MARKETS Q3

<b>TOTAL</b>	All products	58,052,632	-35,545,243	-3	-22	-4	0.4	45	4,916	0.05	14
	Steel products	5,199,941	-4,437,945								
<b>72</b>	Iron and steel	2,842,071	-2,384,854	-9	-24	-9	0.9	28	3,549	0.15	2.3
<b>73</b>	Articles of iron or steel	2,357,870	-2,053,091	-2	-11	-4	0.9	33	5,177	0.12	10.3

Chart 1

Growth of national demand and international supply for products imported by Egypt in 2016

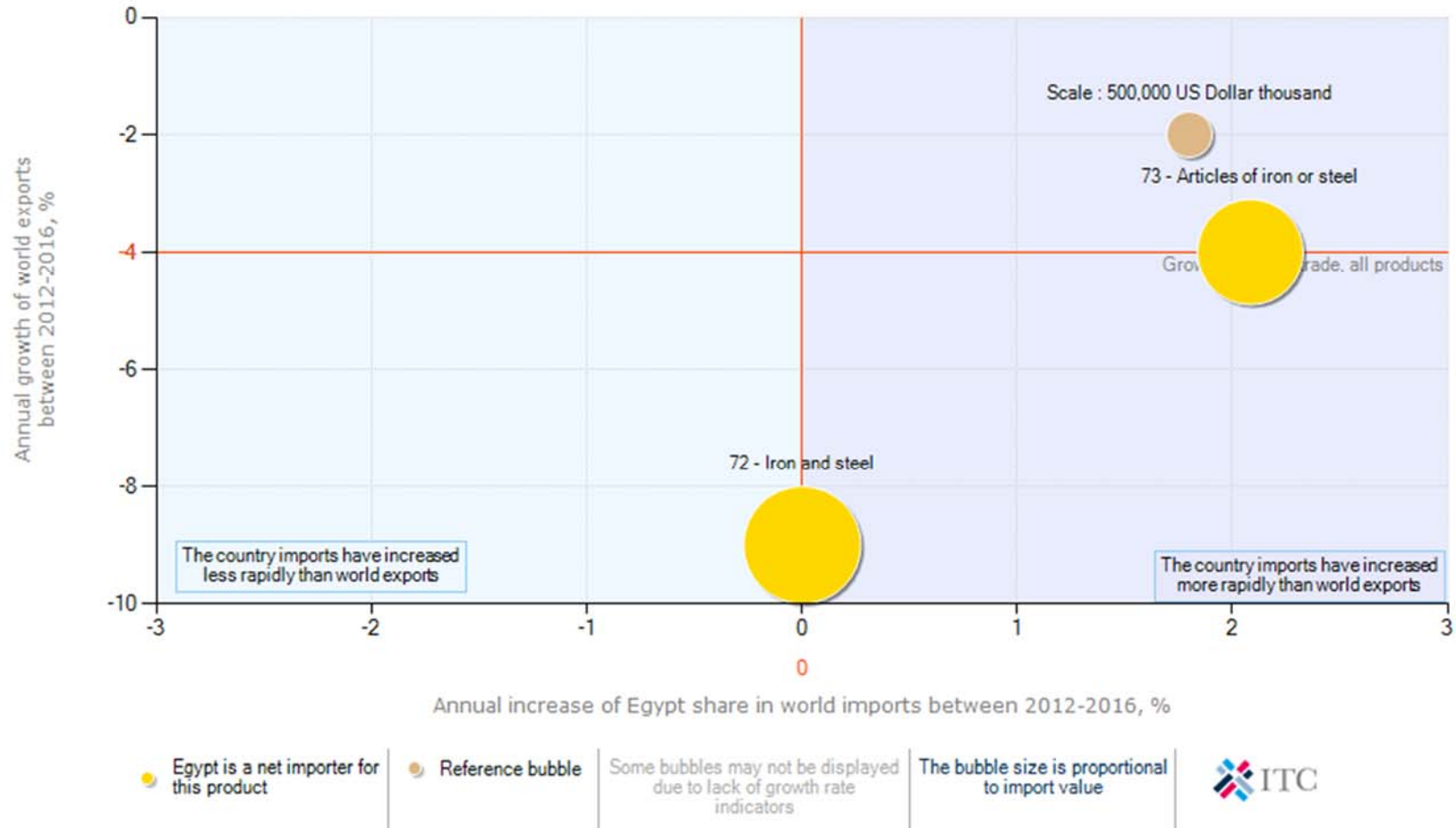


Chart 2

List of supplying markets for a product group imported by Egypt  
 Product group: Steel products

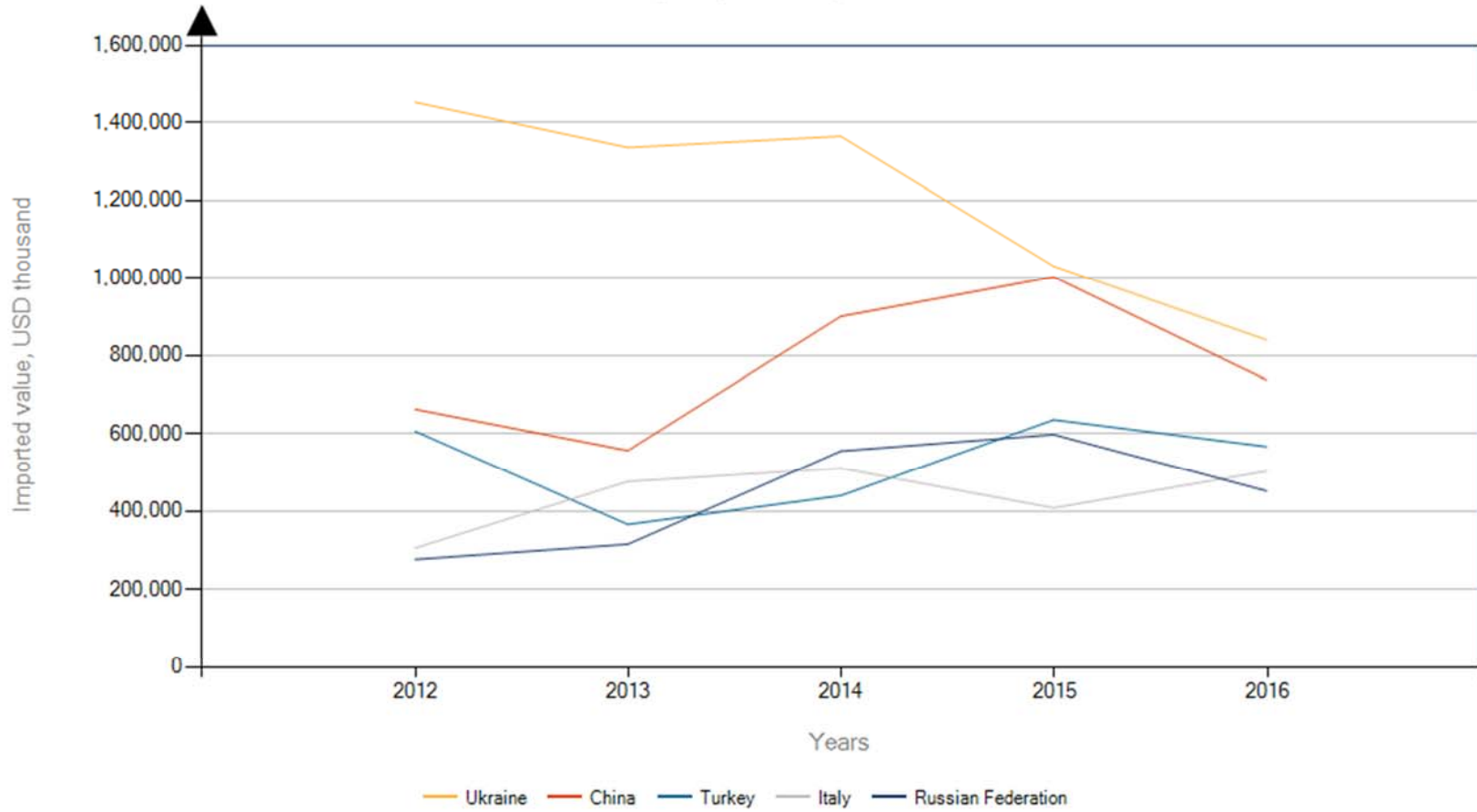


Table 5



PRODUCTS & MARKETS Q3

HS Code	Product description	Import 2016 million US\$	Growth in imports 2015-2016
7308	Structures	202	20%
7304	Iron & steel tubes & pipes	176	15%
7305	Tubes and pipes ,diameter more than 40.6 cm	62	72%
7303	Tubes and pipes o& hollow profiles of cast iron	20	60%
7312	Wires 7 ropes	64	15%
7306	Tubes & pipes& hollow profiles, open seam or welded	430	20%